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REMARKS

Applicant thanks the Examiner for the remarks and analysis contained in the Office Action. New claims 13-16 are added. Applicant respectfully requests reconsideration of this application.

Applicant respectfully traverses the rejection under 35 U.S.C. §103 based upon Johnson. The Examiner does not present any motivation for modifying Johnson to make it consistent with Applicant's claimed invention. Moreover, there is nothing within Johnson (even if modified as proposed by the Examiner) that provides the ability for a customer to actually sample different suspension options using a demonstration vehicle. The "demonstration module" that the Examiner points to is merely a template for how to present a written proposal. The Johnson arrangement is a purely computer-based arrangement that presents a written or paper proposal to the customer. There is no "sampling" of any suspension options (i.e., riding in a vehicle to experience how a particular suspension option would perform).

There is absolutely nothing within *Johnson* about changing how a suspension module performs so that an individual customer can sample different suspension options on a demonstration vehicle. The Examiner has pointed to nothing that suggests adding such features to the arrangement of *Johnson*.

None of the claims can be considered obvious.

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Applicant believes that no additional fees are necessary, however, the Commissioner is authorized to charge Deposit Account No. 50-1482 in the name of Carlson, Gaskey & Olds for any additional fees or credit the account for any overpayment.

Respectfully submitted,

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Dated: February 3, 2004

CERTIFICATE OF FACSIMILE

I hereby certify that this correspondence is being facsimile transmitted on the Patent and Trademark Office (Fax No. (703) 872-9306) on February 3, 2004.

Theresa M. Palmateer

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